MEDTRONIC FEDERATING ARCHITECTURE

Grant Ecker Sr. IT Director, Enterprise Architecture



TODAY'S CONVERSATION

MEDTRONIC **OVERVIEW**

Who are we? What do we do? How do we do it?

THE ARCHITECTURE **VALUE PROPOSITION**

What is the purpose? How is it approached? What are the services?

FEDERATING ARCHITECTURE

Why federate? How is it structured? What are the benefits?

DISCUSSION

What have you seen? Where can we create insights?



MEDTRONIC OVERVIEW

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MEDICAL TECHNOLOGY IS WHAT WE DO. **IT'S WHAT WE'VE ALWAYS DONE.**

You may know us as the pacemaker company, the diabetes pump maker, or deep-brain stimulation experts and we do so much more.





Medtronic Further, Together











WHO WE ARE

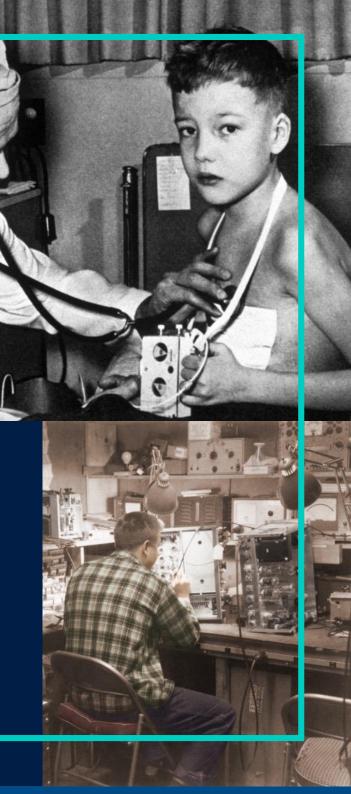


FOUNDED ON INNOVATION AND COLLABORATION

Since the late 1940s, we have been working with others to **alleviate pain, restore health, and extend life**.

Surgeon C. Walton Lillehei in 1961, with a young patient wearing a Medtronic batteryoperated pacemaker.

Earl Bakken, who together with his brother-in-law, Palmer Hermundslie started Medtronic out of a small Midwestern garage in 1949.



WRITTEN IN 1960, OUR MISSION **DRIVES EVERYTHING WE DO.**

- 1 To contribute to human welfare by application of biomedical engineering in the research, design, manufacture, and sale of instruments or appliances that alleviate pain, restore health, and extend life.
- **2** To direct our growth in the areas of **biomedical engineering**.
- 3 To strive without reserve for the greatest possible reliability and quality in our products.
 - To make a fair profit.
 - To recognize the **personal worth of employees.**
 - To maintain good citizenship.

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WHAT WE DO



COMMITTED TO HELPING TRANSFORM HEALTHCARE



Introducing and delivering meaningful offerings at the therapeutic, procedural, and system level



Addressing the inequities in healthcare access globally

GLOBALIZATION



of value-based

ECONOMIC VALUE

Helping lead the creation healthcare solutions



WE OFFER THERAPIES AND SOLUTIONS ACROSS OUR FOUR BUSINESS GROUPS

CARDIAC & VASCULAR GROUP

- Aortic, Peripheral & Venous
- Atrial Fibrillation Solutions
- Cardiac Rhythm and Heart Failure
- Coronary and Structural Heart

DIABETES GROUP

- Advanced Insulin Management
- Multiple Daily Injection Solutions
- Non-intensive Diabetes Therapies

MINIMALLY INVASIVE **THERAPIES GROUP**

- Renal Care Solutions
- Respiratory, Gastrointestinal & Informatics
- Surgical Innovations

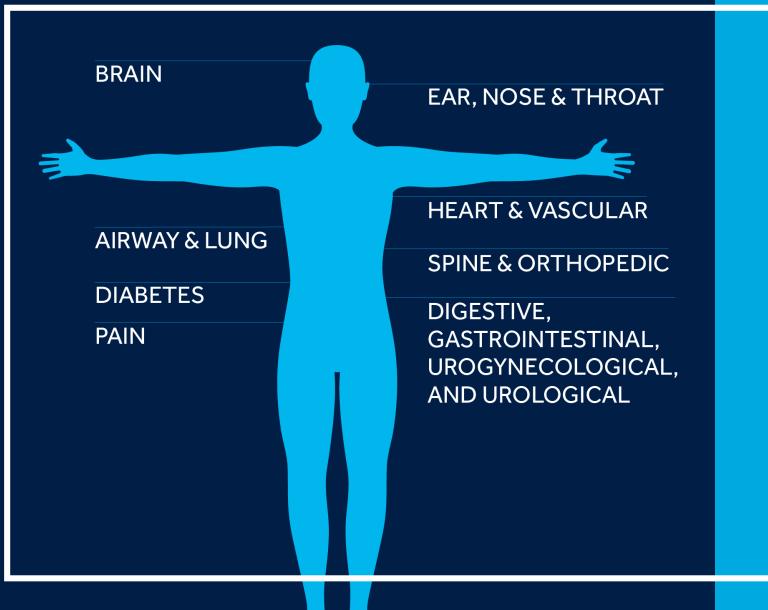
Brain Therapies Pain Therapies Specialty Therapies Spine



RESTORATIVE THERAPIES GROUP



OUR THERAPIES AND SOLUTIONS IMPROVE LIVES



More than 70 conditions in the human body are treated with our therapies, enabling us to address chronic conditions and provide healthcare solutions

MEDTRONIC CONTINUES TO LEAD IN TECHNOLOGY INNOVATION

Continuous Innovation

Enhancing the clinical outcomes and economic value of existing products

Invention creating and developing new therapies that result in new markets



VisiaAF[™] ICD



CoreValve™ TAVR



Azure[™] Pacing

System

Medtronic Azure" XT DR MRI SureScan

MVAD™ Left Ventricular Assist*





Intellis™ Implantable Neurostimulator



PillCam[™] Capsule Endoscopy



Surgical Navigation

Reveal LINQ[™] ICM

Resolute ONYX[™] Drug-eluting stent



Solitaire™ Revascularization

Disruption

13

Disruptive therapies in existing markets



MiniMed[™] 670G Insulin Pump System



Surgical Robotics System



Micra[™] Wireless Pacing System



Arctic Front Advance™ Cryoballoon







Signia[™] Surgical Stapling

*Pipeline — Product concept in development





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OUR PEOPLE EXPERTISE TO ACHIEVE OUR MISSION

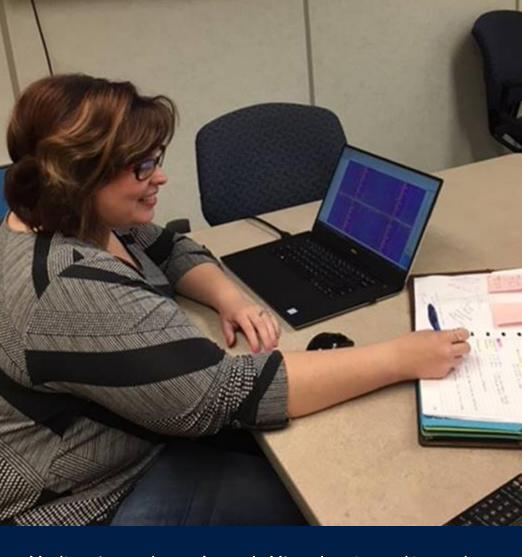


9,600+ SCIENTISTS & ENGINEERS

1,600+ CLINICAL PROFESSIONALS

And tremendous clinical expertise and investments*:

- \$2.3 billion in **R&D**
- \$486 million in clinical investments
- 4,100+ patents
- 350+ clinical trials



Medtronic employee Amanda Miranda returned to work as a biomedical engineer after spending six years away to attend to her family. Through Careers 2.0 — a Medtronic hiring initiative for women in engineering that helps them return to the industry after personal time away — Miranda found a position that fits her skills and helps her feel like she's making a difference.

^{*} Numbers are representative of this past year.

OUR GLOBAL PRESENCE HELPING MORE PEOPLE IN MORE PLACES

150+ COUNTRIES

> 350+ LOCATIONS

OPERATE IN

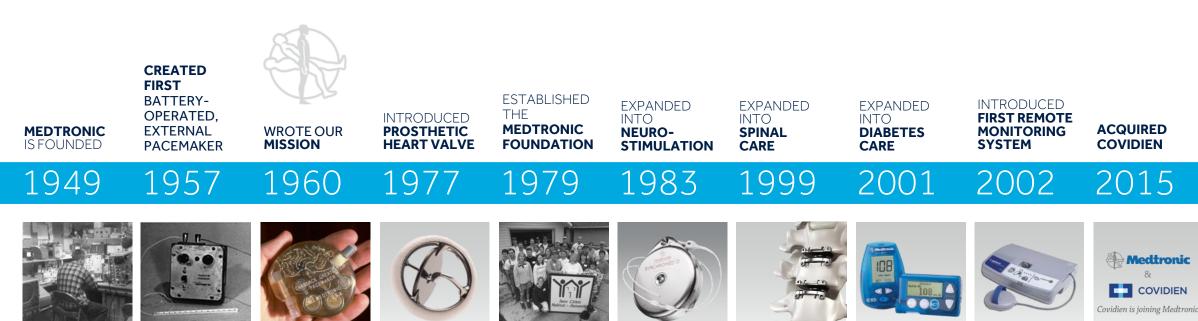






76 MANUFACTURING SITES

OUR RICH HISTORY OF INNOVATION HOW WE'VE GROWN OVER THE YEARS



Developed

the first

implantable pacemaker

Medtronic







2016 2017

INTRODUCED **THE WORLD'S SMALLEST** PACEMAKER AND THE **FIRST HYBRID** CLOSED LOOP INSULIN DELIVERY **SYSTEM**

INTRODUCED **THE WORLD'S** SMALLEST **IMPLANTABLE SPINAL CORD** STIMULATOR

TOGETHER, WE IMPROVE **THELIVES OF PEOPLE** AROUND THE WORLD



THE ARCHITECTURE VALUE PROPOSITION

MEDTRONIC OVERVIEW

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MEDTRONIC'S ARCHITECTURE VISION

ENTERPRISE ARCHITECTURE

SHAPING STRATEGY, OUTCOMES & SOLUTIONS

Your partner to shape strategies and outcomes through transformative services and solutions to deliver business value, enterprise excellence, resilience, and quality.

ENTERPRISE ARCHITECTURE COMPANY ALIGNMENT & VISION

An Industry View...

Architecture is chartered to define, guide, and lead Enterprise-level activities to shape & enable strategy.



ENTERPRISE ARCHITECTURE

HAPING STRATEGY, OUTCOMES & SOLUTIONS

...understanding what the business needs and translating these needs into...

how to deliver to enhance business capabilities and value...

ENTERPRISE ARCHITECTURE VALUE THE ARCHITECTURE APPROACH

Make enterprise choices on WHAT to do and right size our HOW to our scope, aligned with strategy



KEY BENEFITS

Engaging as a strategic partner providing business enablement consulting and delivery. Creating information driven innovations to deliver customer-centric outcomes. Connecting siloed efforts to optimize delivery across BUs, Regions and Functions.

ENTERPRISE ARCHITECTURE

HAPING STRATEGY, OUTCOMES & SOLUTIONS

ENTERPRISE ARCHITECTURE LINKING BUSINESS NEEDS TO INFORMATION OUTCOMES

ENTERPRISE ARCHITECTURE



WHAT

LINKING BUSINESS NEEDS TO INFORMATION OUTCOMES



FLEXIBLE

STANDARDIZED



SIMPLE



SECURE & COMPLIANT

CONSIDERATIONS FOR 'HOW'

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OUTCOME



Architecture is developing IT and business strategy consulting services... while continuing to offer traditional architecture execution support services

Highest Priority to Develop/Mature		Medium Priority	Low
Manage Business Architecture	IT Strategic Plan	IT Modernization	IT Standa
Demonstrate Digital Opportunities	Future State Architecture	IT Vendor Assessments	Project D
Facilitate Digital Strategy Decisions	Introduce New Technologies	Set Technology Standards	Solution A
Voice of the Customer	Manage Information Architecture	Roadmaps	Solution [
Digital Business Consulting	Agile & Product IT Adoption	Integration Management	Assess C
		Reference Architecture	

ENTERPRISE ARCHITECTURE



ARCHITECTURE'S VALUE TO THE ENTERPRISE DEVELOPING STRATEGY OFFERINGS & CONTINUING TO GUIDE EXECUTION Architecture is developing IT and business strategy consulting services... while continuing to offer traditional architecture execution support services **Lower Priority** Highest Priority to Develop/Mature Medium Priority BUT WAIT... **DOES THIS FOCUS** VARY ACROSS IT?

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IAPING STRATEGY, OUTCOMES & SOLUTIONS

LET'S START TO ANSWER THAT QUESTION WITH ANOTHER QUESTION...

Who is architecture's **Customer?**

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HAPING STRATEGY, OUTCOMES & SOLUTIONS







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LET'S FIND OUR CUSTOMER WITH QUESTIONS...

Who uses architecture?

Who benefits from architecture?

Who supports architecture?

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Who pays for architecture?



WHAT DO YOU THINK?



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SHAPING STRATEGY, OUTCOMES & SOLUTIONS

Project Teams

Votes?

Why?

OUR CUSTOMERS = THE CIO'S STAFF & OUR ARCHITECTS DELIVERING FOR THEIR BUSINESS STAKEHOLDERS



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HAPING STRATEGY, OUTCOMES & SOLUTIONS

TECH ARCHS

TECHNOLOGY FACING **ARCHITECTS**

FEDERATED ARCHITECTS

ENTERPRISE ARCHITECTURE

ARCHITECTURE COMMUNITIES OF PRACTICE

INFORMATION TECHNICAL SECURITY ARCHITECTURE ARCHITECTURE ARCHITECTURE ARCHITECTURE

WHAT DELIGHTS OUR CUSTOMER? UNDERSTANDING OUR STAKEHOLDERS

DELIGHTS **IT Leadership?**

What

Outstanding Results! Delivered by developing their own people!

That's why these are also customers!

BUS **ARCHS**

BUSINESS FACING ARCHITECTS

EA

SUBJECT MATTER EXPERTS

BUSINESS

ENTERPRISE ARCHITECTURE



TECHNOLOGY FACING **ARCHITECTS**

FEDERATED ARCHITECTS

ENTERPRISE ARCHITECTURE

ARCHITECTURE COMMUNITIES OF PRACTICE

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Architecture is developing IT and business strategy consulting services...

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Manage Business Architecture	IT Strategic Plan	IT Modernization	IT Stand
Demonstrate Digital Opportunities	Future State Architecture	IT Vendor Assessments	Project
Facilitate Digital Strategy Decisions	Introduce New Technologies	Set Technology Standards	Solutior
Voice of the Customer	Manage Information Architecture	Roadmaps	Solutior
Digital Business Consulting	Agile & Product IT Adoption	Integration Management	Assess

ENTERPRISE ARCHITECTURE

Reference Architecture



Architecture is developing IT and business strategy consulting services... HOWEVER: unless the CIO's staff demands these services, our focus will gravitate to today's needs

Highest Priority to Develop/Mature		Medium Priority	Low
Manage Business Architecture	IT Strategic Plan	IT Modernization	IT Standa
Demonstrate Digital Opportunities	Future State Architecture	IT Vendor Assessments	Project D
Facilitate Digital Strategy Decisions	Introduce New Technologies	Set Technology Standards	Solution A
Voice of the Customer	Manage Information Architecture	Roadmaps	Solution [
Digital Business Consulting	Agile & Product IT Adoption	Integration Management	Assess Ci
		Reference Architecture	

ENTERPRISE ARCHITECTURE

HAPING STRATEGY, OUTCOMES & SOLUTIONS

ver Priority

ards Governance

Delivery

Architecture

Design Reviews

Current State

Architecture is developing IT and business strategy consulting services... AND: with federated architects localizing these services, our relevant application drives our maturity

Highest Priority to Develop/Mature		Medium Priority	Low
Manage Business Architecture	IT Strategic Plan	IT Modernization	IT Standa
Demonstrate Digital Opportunities	Future State Architecture	IT Vendor Assessments	Project D
Facilitate Digital Strategy Decisions	Introduce New Technologies	Set Technology Standards	Solution /
Voice of the Customer	Manage Information Architecture	Roadmaps	Solution I
Digital Business Consulting	Agile & Product IT Adoption	Integration Management	Assess C
Example priorities for a CIO's staff leader		Reference Architecture	

ENTERPRISE ARCHITECTURE

ver Priority

lards Governance

Delivery

Architecture

Design Reviews

Current State

FEDERATED ARCHITECTURE ORG STRUCTURE

ENTERPRISE ARCHITECTURE

SHAPING STRATEGY, OUTCOMES & SOLUTIONS

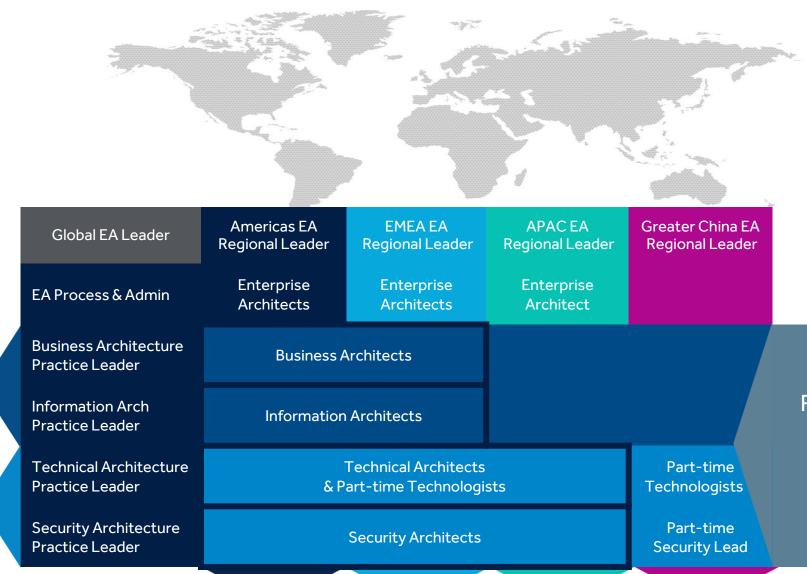
HITECTURE MES & SOLUTIONS

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ARCHITECTURE FUNCTION & ROLE ALIGNMENT HOW ROLES ARE ALIGNED WITHIN OUR ORANIZATIONAL MODEL

Practice Approach

- The Enterprise Architecture organization leads practices, standards, governance, training & education
- Enterprise Architects report into the central Enterprise Architecture organization & align with CIO staff leaders
- Business & Technical Architect roles report into the functional, business and regional teams across the IT organization and are staffed based on local needs



Global or Region Aligned Delivery

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HAPING STRATEGY, OUTCOMES & SOLUTIONS

Reporting into Delivery Teams



GLOBAL IT SENIOR LEADERSHIP STRUCTURE ALIGNED ARCHITECTS

	Enterprise Archit staff's extended while reporting in	leadership teams			Federated A architecture reporting int
	IT Vice President	IT Vice President	IT Senior Director	IT Vice President	IT Vice Preside
	Enterprise Architect	Enterprise Architect	Enterprise Architect	Enterprise Architect	Enterprise Archite
	5 Business Architects	4 Business Architects	No Architects	Business Architect	No Architects
	10 Technical Architects	2 Technical Architects	2 Technical Architects	3 Technical Architects	No Architects
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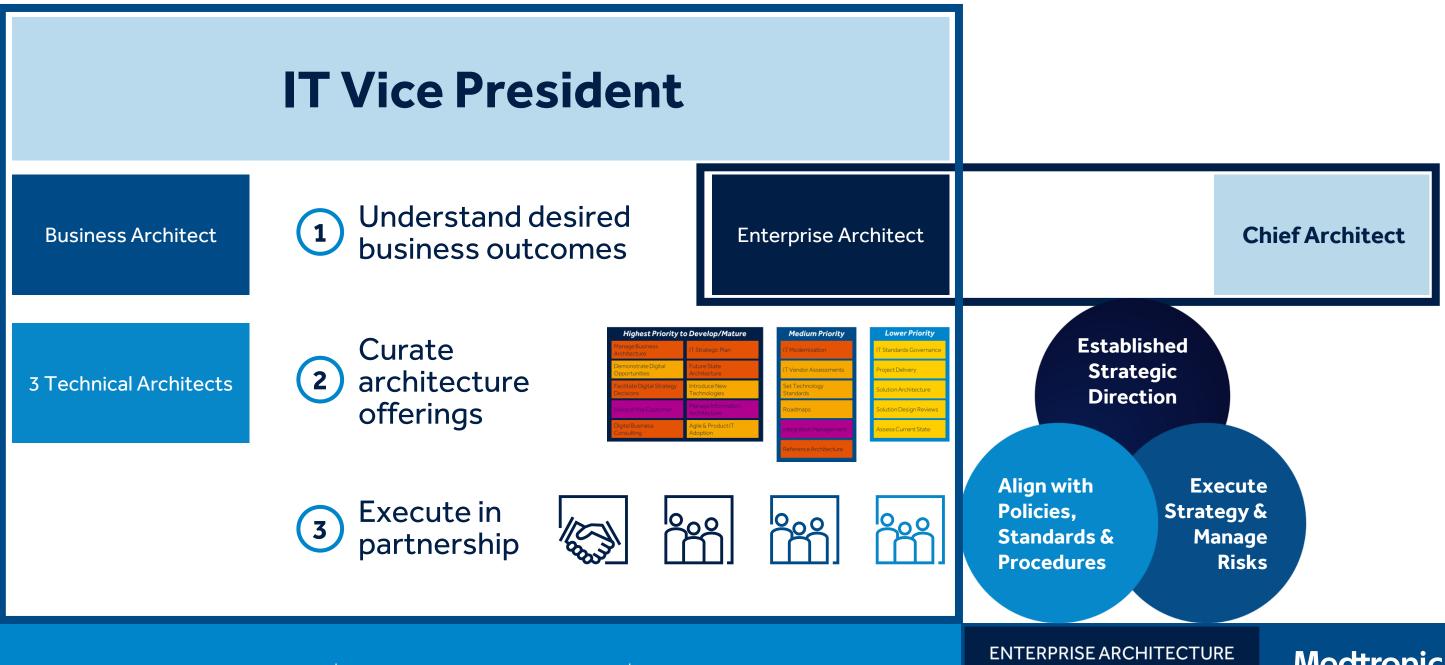
SHAPING STRATEGY, OUTCOMES & SOLUTIONS

Architects join the re community while nto IT leadership

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5	

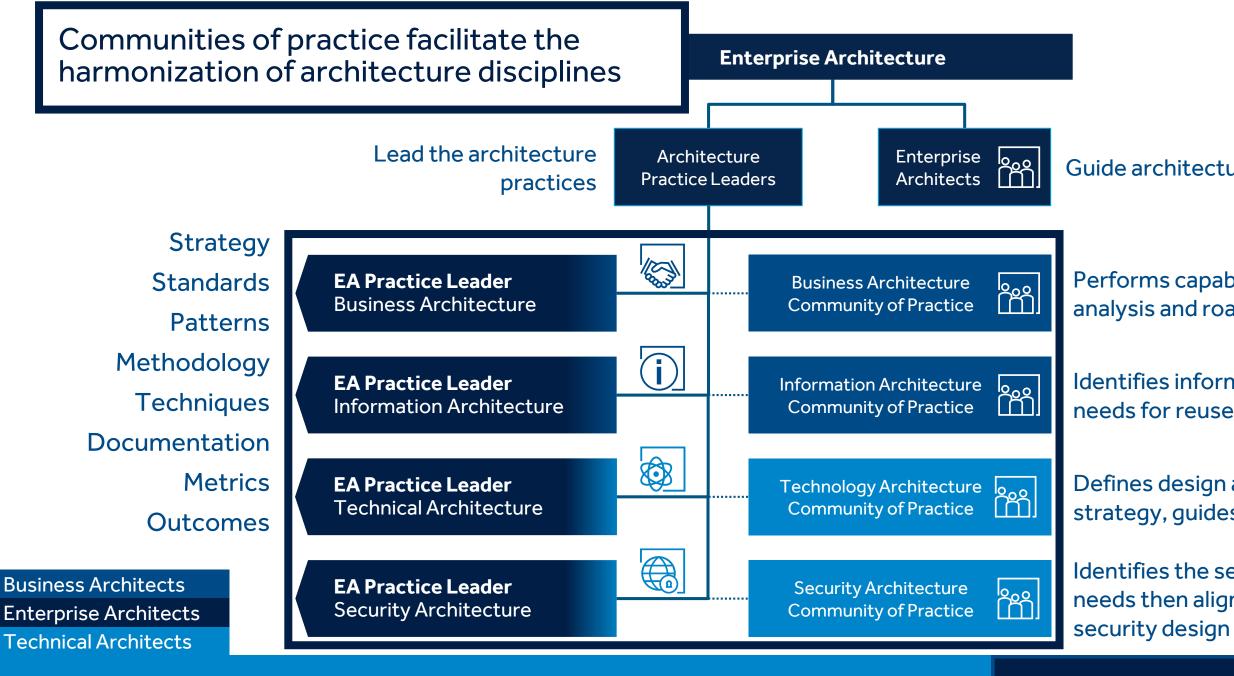
ITECTURE

GLOBAL IT SENIOR LEADERSHIP STRUCTURE A TAILORED THE FOCUS FOR EACH LEADER



HAPING STRATEGY, OUTCOMES & SOLUTIONS

COMMUNITIES OF PRACTICE OPERATIONAL STRUCTURE & FOCUS BY DISCIPLINE



HAPING STRATEGY, OUTCOMES & SOLUTIONS

Guide architecture delivery

Performs capability modeling, gap analysis and roadmap creation

Identifies information assets and

Defines design aligned with strategy, guides implementation

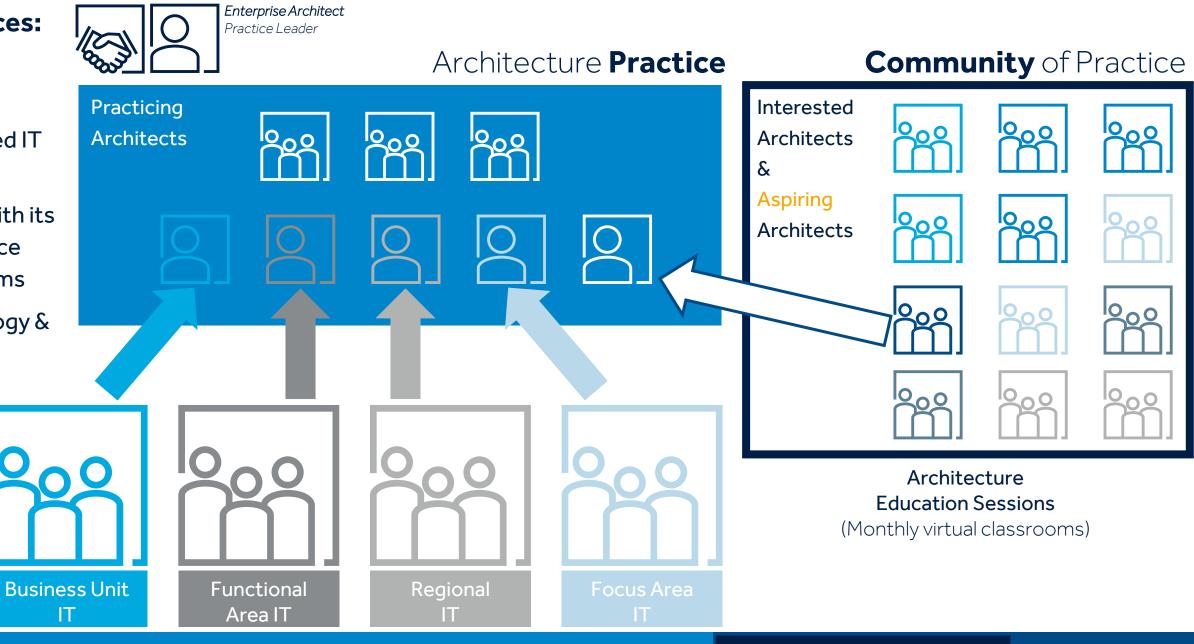
Identifies the security capability needs then aligns & validates the

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COMMUNITIES OF PRACTICE PRACTICE LED COLLABORATION ENABLING COMMUNITY DELIVERY

Architecture **Practices**:

- Is led by the practice leader
- Is joined by embedded IT architects
- Shares knowledge with its community of practice with virtual classrooms
- Creates a methodology & talent pipeline
- Enables architects to drive their delivery



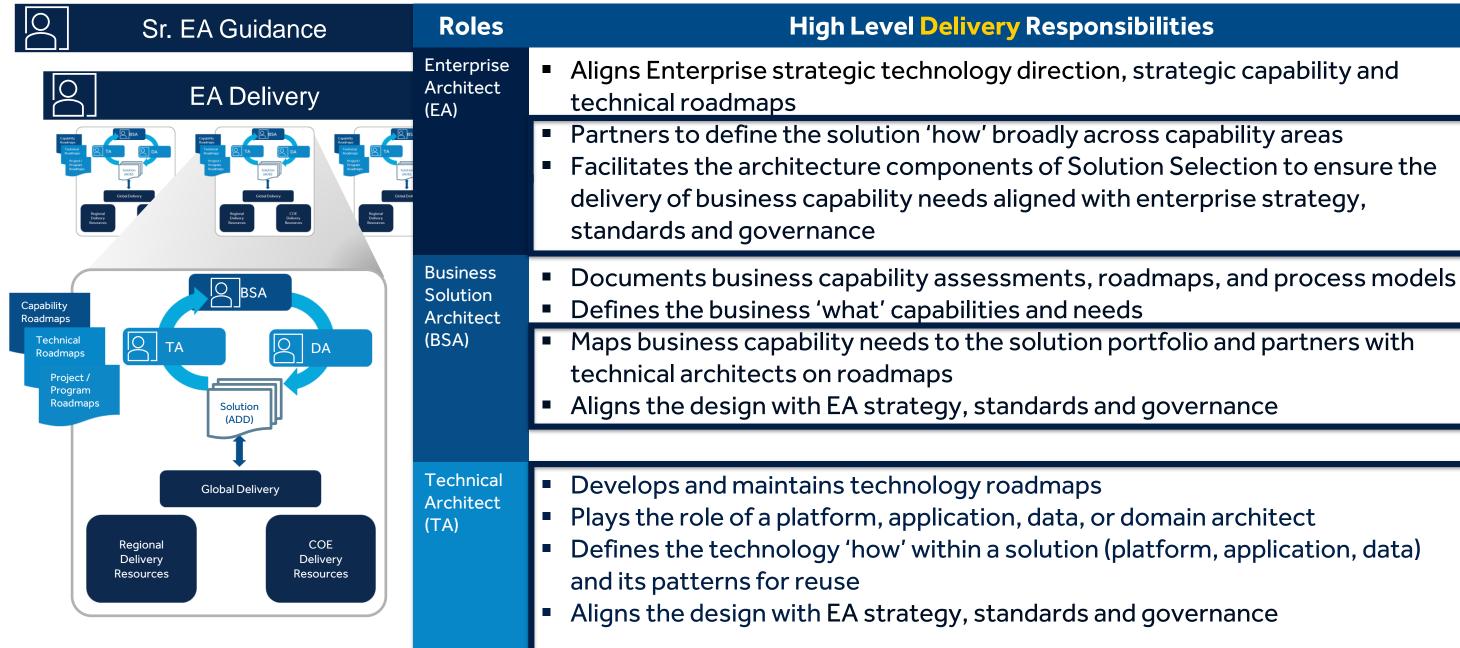
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HAPING STRATEGY, OUTCOMES & SOLUTIONS





THE FEDERATED ARCHITECTURE MODEL DELIVERY IS ALIGNED WITH ARCHITECT RESPONSIBILITIES



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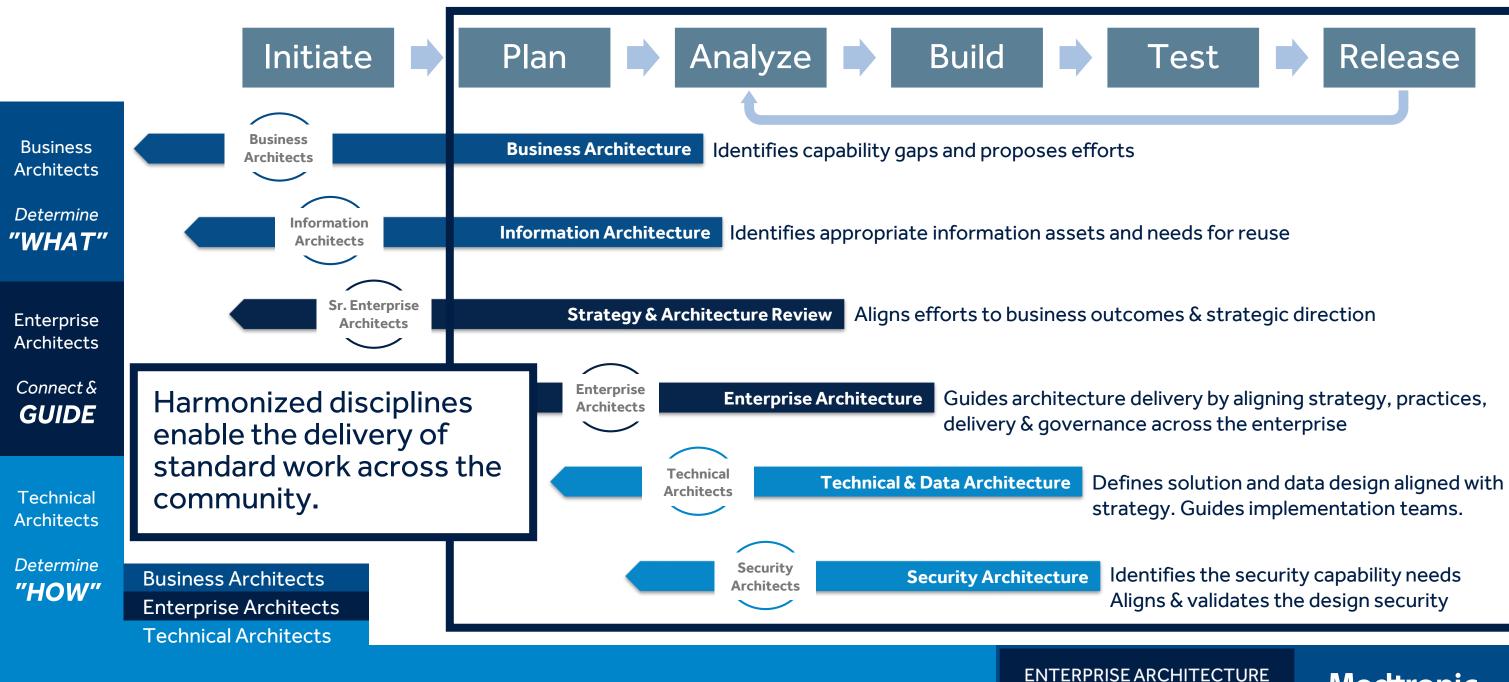
HAPING STRATEGY, OUTCOMES & SOLUTIONS

FEDERATED ARCHITECTURE PROCESS

ENTERPRISE ARCHITECTURE SHAPING STRATEGY, OUTCOMES & SOLUTIONS

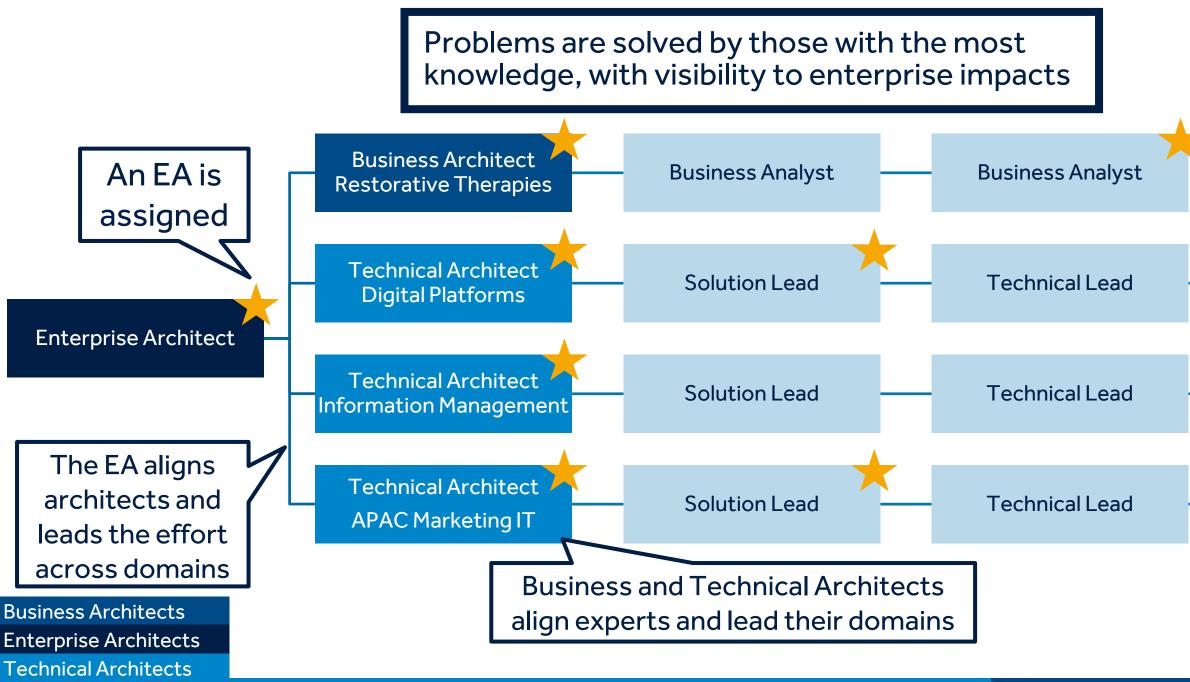
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THE FEDERATED ARCHITECTURE MODEL SHAPING DEMAND, GUIDING INTO EXECUTION



HAPING STRATEGY, OUTCOMES & SOLUTIONS

HOW IS ENTERPRISE WORK STRUCTURED? WITH FEDERATED ENGAGEMENT



ENTERPRISE ARCHITECTURE

HAPING STRATEGY, OUTCOMES & SOLUTIONS



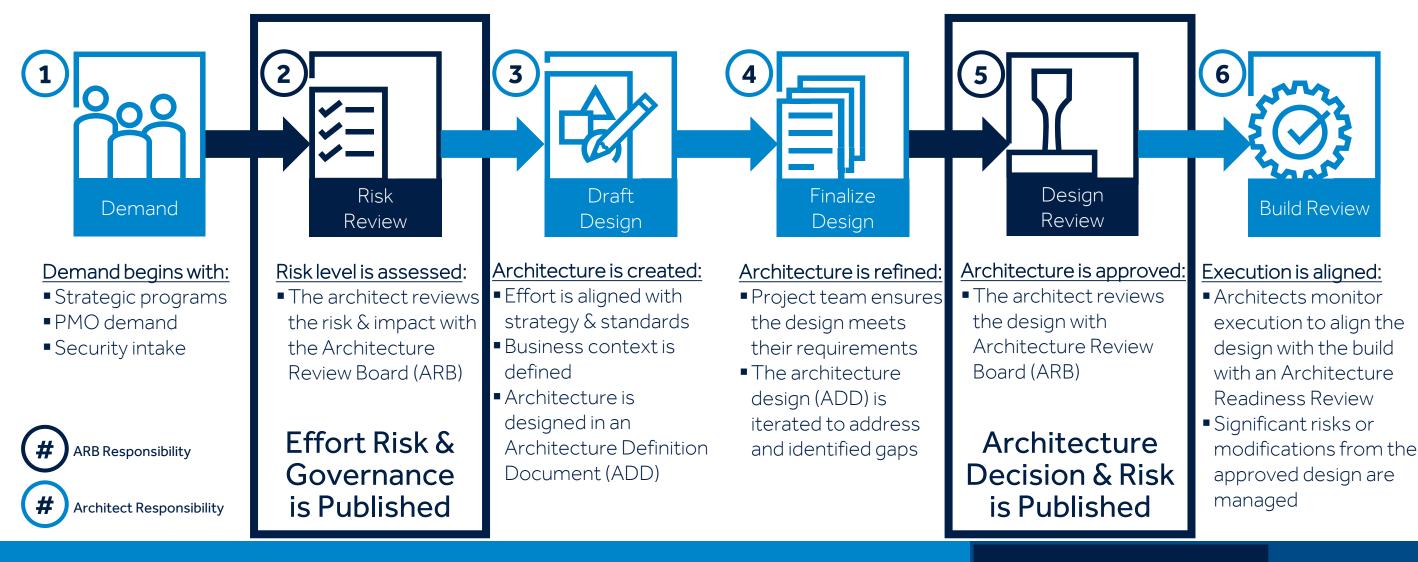
Subject Matter Expert

Subject Matter Expert



ENTERPRISE ARCHITECTURE DELIVERY PROCESS OVERVIEW KEY PROCESS STEPS AND ACTIVITIES

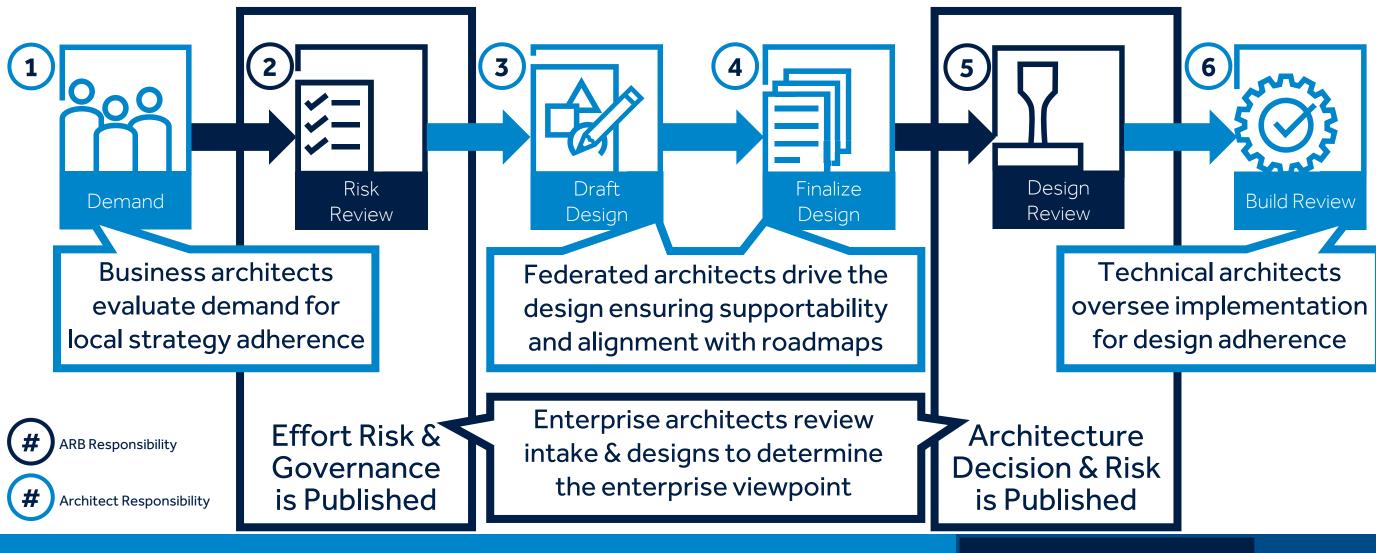
Architecture development, design, review, approval, and governance are managed as shown below:



ENTERPRISE ARCHITECTURE

ENTERPRISE ARCHITECTURE DELIVERY PROCESS OVERVIEW ARCHITECTS OF HAVE BALANCING AUTHORITY & INFLUENCE ...

Federated architects represent their domains & EAs provide the enterprise view



HAPING STRATEGY, OUTCOMES & SOLUTIONS

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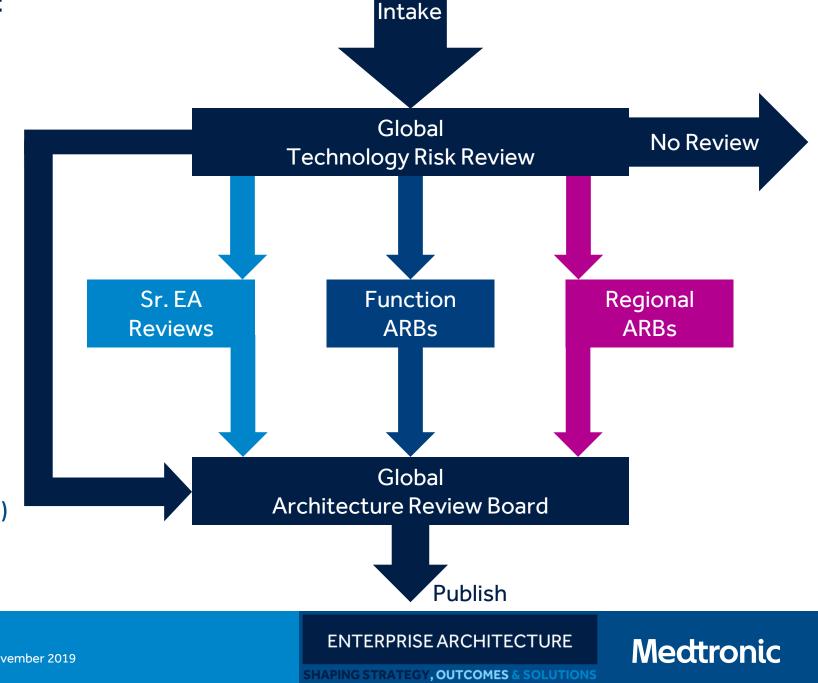
2 **ENTERPRISE ARCHITECTURE TECHNOLOGY RISK REVIEW** LEVELS & DESCRIPTIONS

Technology Risk Reviews occur as efforts exit planning:

- Programs, projects & security assessments
- Architecture efforts

The process:

- The effort's risk level is determined
- The type of architecture deliverable is determined 2.
 - 70% of efforts have a low risk and no deliverables
- If an architecture deliverable is required 3. the path for its review is also determined:
 - Sr. Enterprise Architect Review (small efforts)
 - Functional ARB Review (federated functional efforts)
 - Regional ARB Review (regional efforts)
 - Global ARB Review (global, strategic & high risk efforts)
- Note: All ARB outcomes are overseen by the 4. Global ARB prior to final approval & publication



5 **ARCHITECTURE REVIEW BOARDS** STRUCTURAL OVERVIEW

The Architecture Review Board (ARB) reviews architecture deliverables regionally, globally or functionally based on its intended business use & impact.

--------------Global **ARB** Chair _____ --------------------------------.... **EMEA** Regional AMER Regional **ARB** Chair **..**............ **ARB** Chair GC Regional ARB ---------Chai ------------...... -----_____ ------_____ Functional ARB Chairs -----.... ------İİsseises -----**APAC Regional** -----------**ARB** Chair ----------...... -------------......... --------------......... ----------------. _____ ----------. -----_ _ _ _ _ _ _ IT Hubs

ARCHITECTUR RISK

THE SOLUTION'S **DESIGN RISK**

OVERALL RISK

THE SUMMARY RI LEVEL BASED ON **ABOVE RISKS**

ARB reviews are is performed either regionally or globally depending on the use.

The **Global ARB** oversees and publishes all architecture review outcomes.

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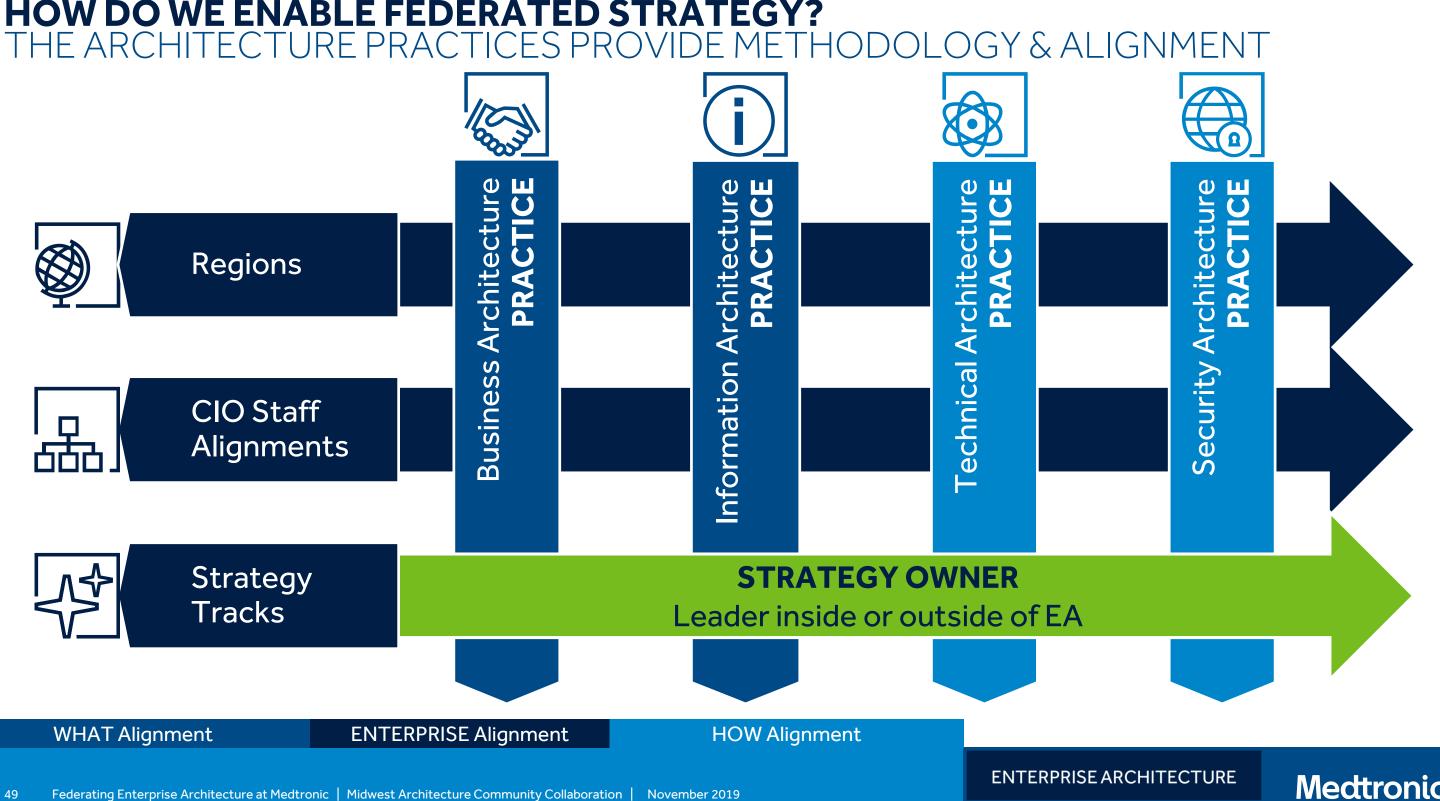
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HAPING STRATEGY, OUTCOMES & SOLUTIONS

OBJECTIVE: To produce a risk assessment

E	QUALITY RISK
S	THE DOCUMENTATION'S QUALITY OR COMPLETENESS
SK I THE	DECISION SUMMARY A SUMMARY OF THE ARB'S DECISION AND NEXT STEPS REQUIRED

HOW DO WE ENABLE FEDERATED STRATEGY?

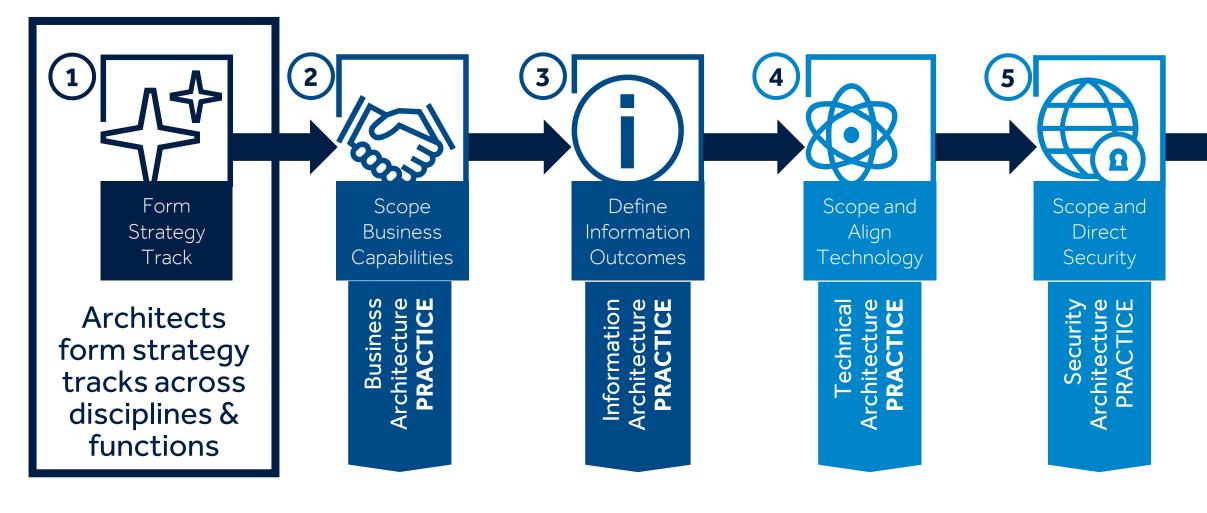


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SHAPING STRATEGY, OUTCOMES & SOLUTIONS

ENTERPRISE IT STRATEGY DELIVERY PROCESS OVERVIEW STRATEGY TRACKS ARE GUIDED BY THE ARCHITECTURE PRACTICES...

Federated architects lead their domain's strategy tracks & join enterprise strategy tracks



WHAT Alignment

ENTERPRISE Alignment

HOW Alignment

ENTERPRISE ARCHITECTURE



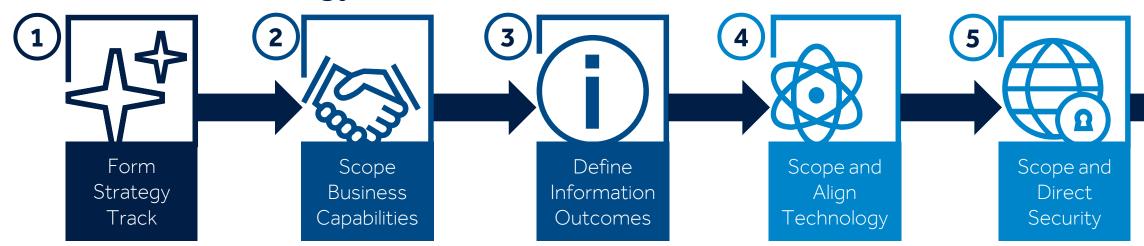


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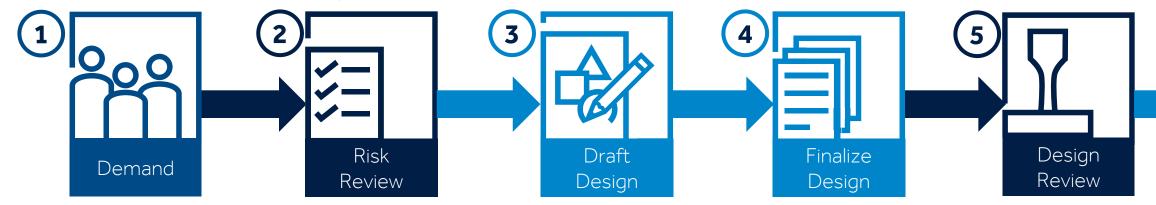
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THE ENTERPRISE ARCHITECTURE PROCESS DELIVERS ENTERPRISE GRADE DELIVERY AND STRATEGY

Architecture Strategy Tracks



Architecture Delivery Tracks



WHAT Alignment

ENTERPRISE Alignment

HOW Alignment

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FEDERATED ARCHITECTURE OPERATING MODEL

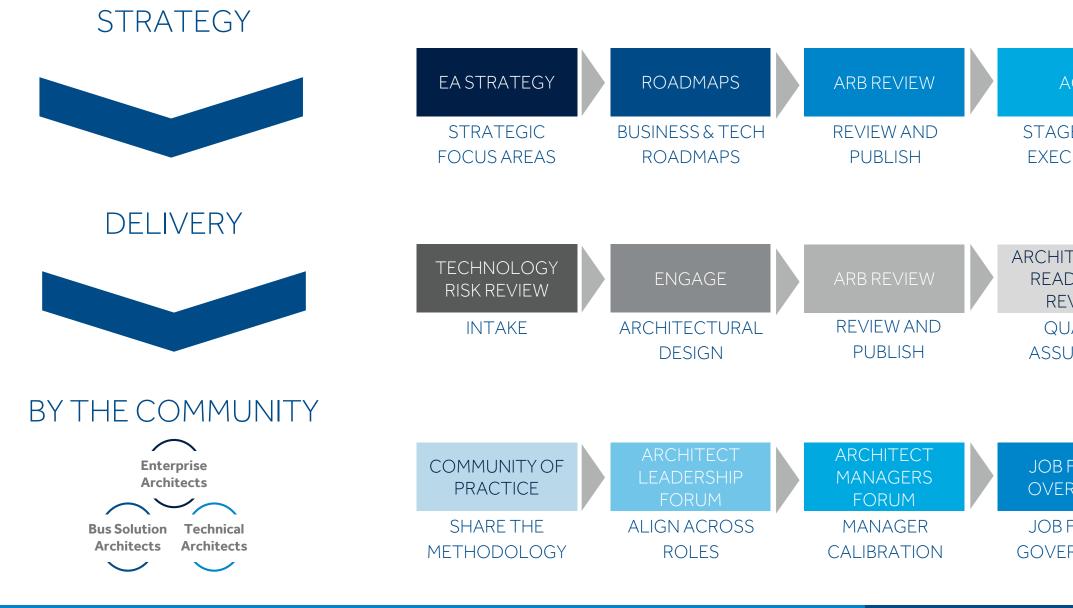
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HITECTURE MES & SOLUTIONS

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SHAPING STRATEGY, OUTCOMES & SOLUTIONS

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JOB FAMILY GOVERNANCE

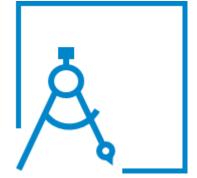
JOB FAMILY OVERSIGHT

QUALITY ASSURANCE

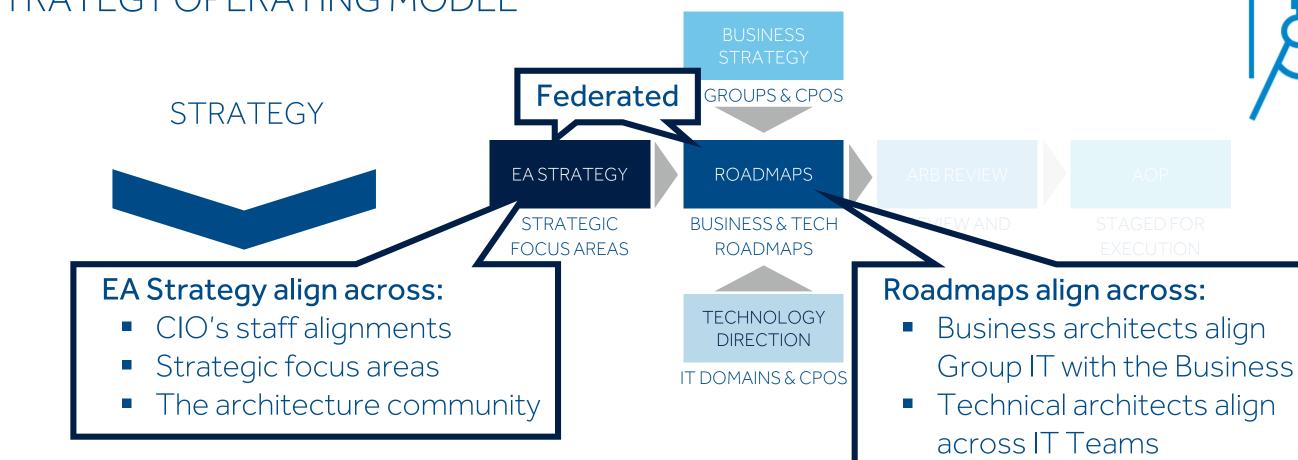
ARCHITECTURE READINESS REVIEW

STAGED FOR EXECUTION

AOP



ENTERPRISE ARCHITECTURE STRATEGY OPERATING MODEL



Achieving our objective outcomes to:





technology strategy





Partner to set technology guidelines

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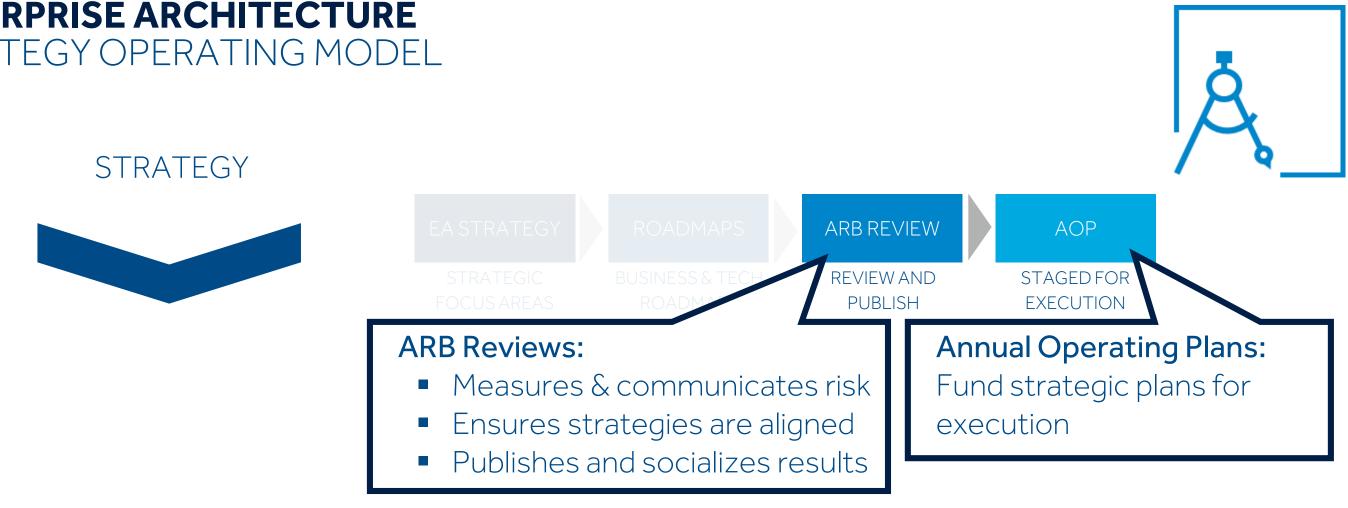
HAPING STRATEGY, OUTCOMES & SOLUTIONS





Build understanding of the environment

ENTERPRISE ARCHITECTURE STRATEGY OPERATING MODEL



Achieving our objective outcomes to:





technology governance



Provide a technology forum

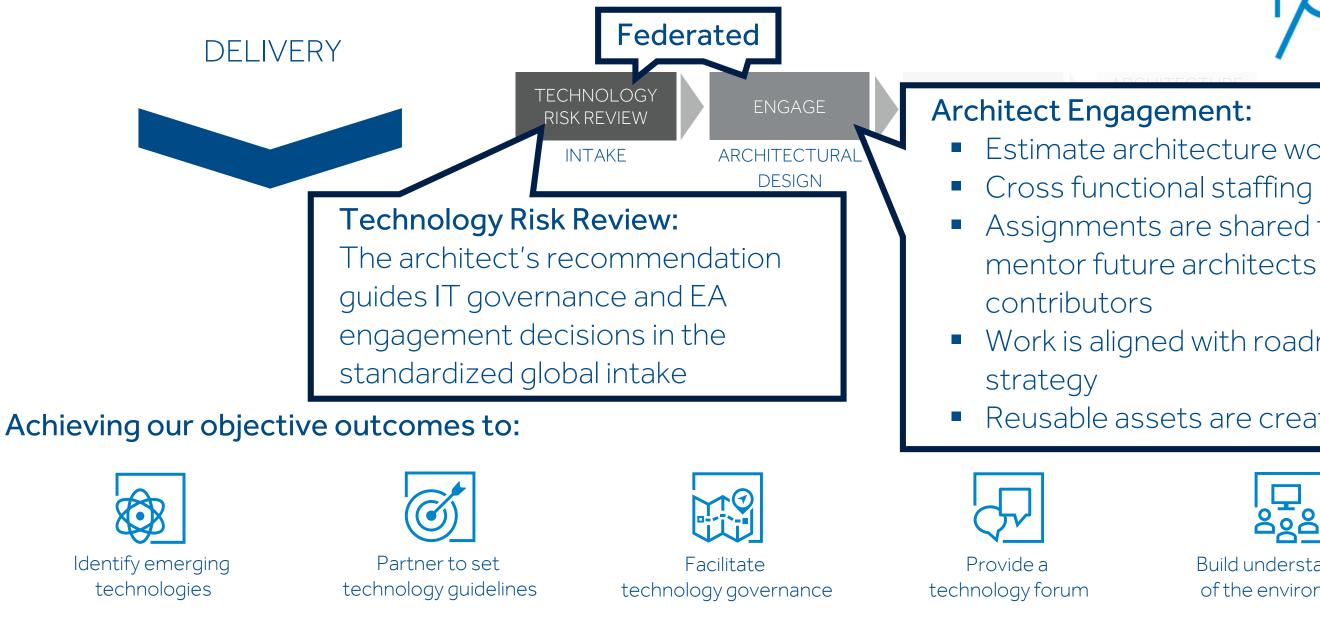


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HAPING STRATEGY, OUTCOMES & SOLUTIONS

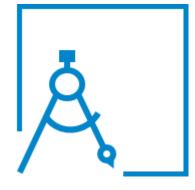
Build understanding of the environment

ENTERPRISE ARCHITECTURE DELIVERY OPERATING MODEL



ENTERPRISE ARCHITECTURE

HAPING STRATEGY, OUTCOMES & SOLUTIONS



Estimate architecture work Assignments are shared to

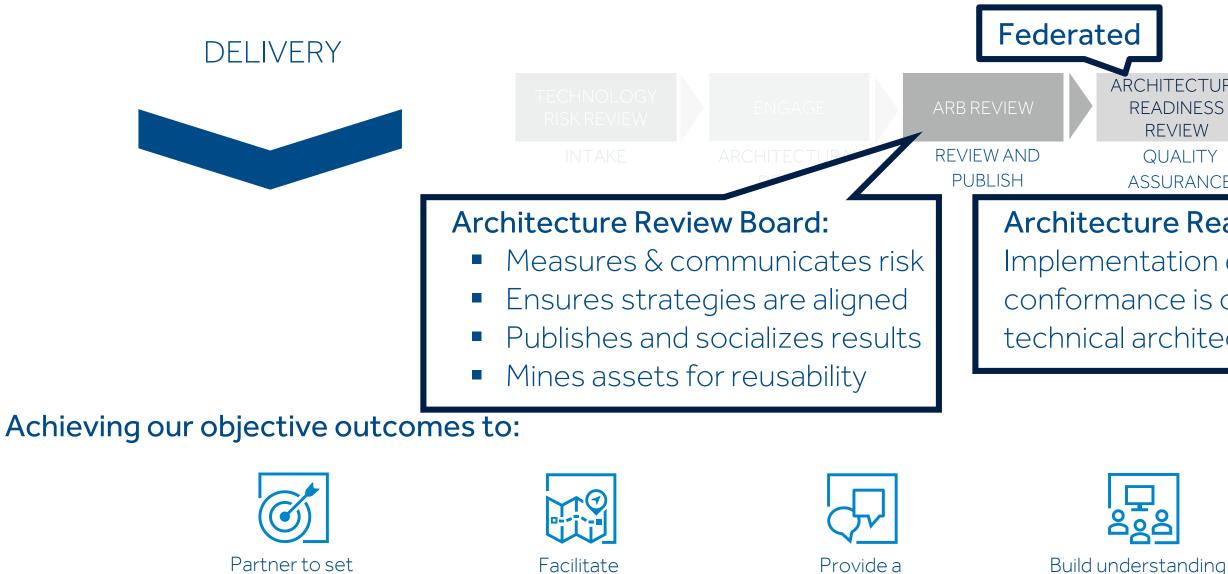
Work is aligned with roadmaps &

Reusable assets are created



Build understanding of the environment

ENTERPRISE ARCHITECTURE DELIVERY OPERATING MODEL



technology governance

of the environment

ENTERPRISE ARCHITECTURE

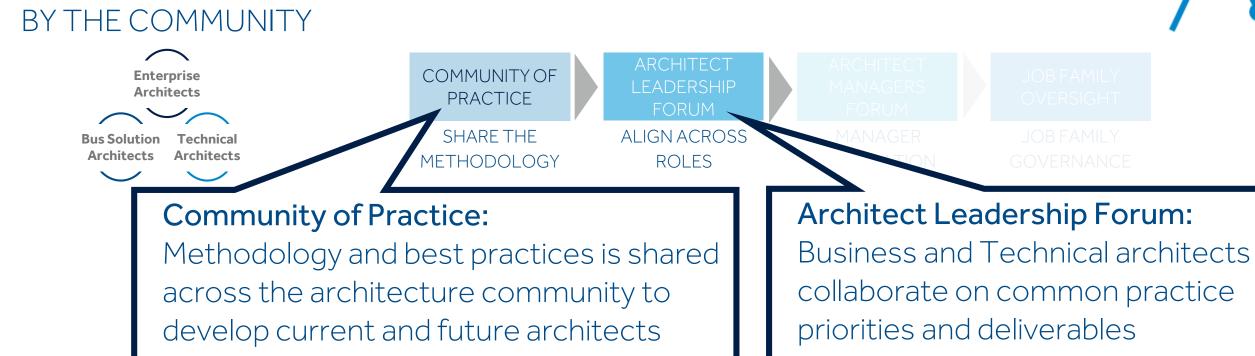
technology guidelines

HAPING STRATEGY, OUTCOMES & SOLUTIONS

technology forum

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ce is ove	erseen by
chitects	S

ENTERPRISE ARCHITECTURE COMMUNITY OPERATING MODEL



Achieving our objective outcomes to:



Promote technology strategy



Partner to set technology guidelines



Provide a technology forum

ENTERPRISE ARCHITECTURE

HAPING STRATEGY, OUTCOMES & SOLUTIONS





Build understanding of the environment

ENTERPRISE ARCHITECTURE COMMUNITY OPERATING MODEL

BY THE COMMUNITY



Technical Architects Architects Architect Manager's Forum: Managers of federated architects assemble to discuss the needs, opportunities and operational focus for the roles

ARCHITECT MANAGERS FORUM

MANAGER CALIBRATION

Architect Job Family Oversight **Committee:** Sponsoring IT leadership governs the use of the architect job title and reviews manager nominations for resources to join the job family

Achieving our objective outcomes to:





Promote technology strategy



Provide a technology forum

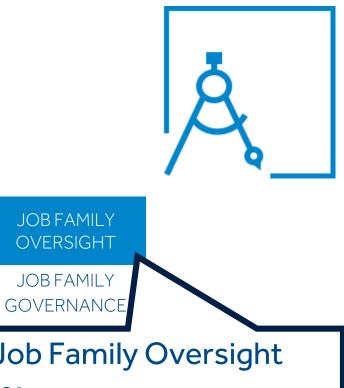


Build understanding of the environment

ENTERPRISE ARCHITECTURE

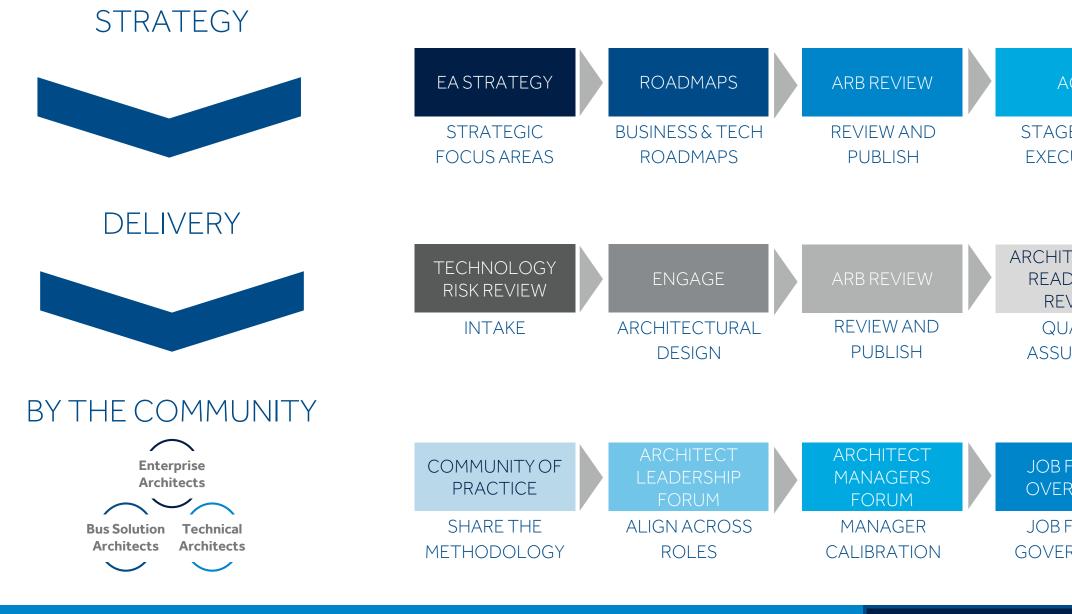
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HAPING STRATEGY, OUTCOMES & SOLUTIONS





ENTERPRISE ARCHITECTURE OPERATING MODEL



ENTERPRISE ARCHITECTURE

SHAPING STRATEGY, OUTCOMES & SOLUTIONS

Medtronic

JOB FAMILY GOVERNANCE

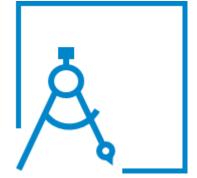
JOB FAMILY OVERSIGHT

QUALITY ASSURANCE

ARCHITECTURE READINESS REVIEW

STAGED FOR EXECUTION

AOP



FEDERATED ARCHITECTURE OUTCOMES

ENTERPRISE ARCHITECTURE

SHAPING STRATEGY, OUTCOMES & SOLUTIONS

HITECTURE MES & SOLUTIONS

Medtronic Further, Together

WHAT OUTCOMES ARE WE SEEKING? FEDERATION ENABLES COLLABORATION & STANDARDIZATION

When architecture is sourced across distributed teams with common practices:



Local architects (outside of EA) define the roadmap, assess the pipeline, define their solutions and measure their quality.



Collaboration across architects creates balanced solutions across business needs (Business Architects), IT domain needs (Technical Architects), and technology strategies (Enterprise Architects).



A network of broad technical leaders with mastery of their areas increases collaboration and knowledge sharing across Global IT.



Global architecture practices create consistent and <u>standardized work</u> that is locally designed.

ENTERPRISE ARCHITECTURE

Localized architecture

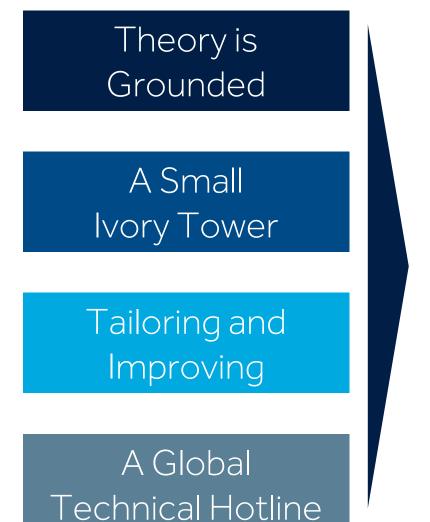
Balanced solutions

Increased collaboration

Standardized work

WHAT OUTCOMES ARE WE SEEKING? FEDERATION ENABLES LOCALIZATION & RELEVANCE

When distributed teams localize their common practices:





Federated architects select the architecture offerings that are the most relevant to the needs of their leadership teams.



Enterprise Architecture governance can be reduced to scopes which span the CIO's staff with distributed review when efforts are contained within their domains.



The federated architects leverage practice methodology while improving them through their usage, <u>contributing assets</u> to the practices.



The network of architects across the globe creates a technical hotline of expertise, bridging awareness to opportunities to partner and/or reuse

ENTERPRISE ARCHITECTURE

HAPING STRATEGY, OUTCOMES & SOLUTIONS

CIO: WE ARE HERE TO MAKE YOUR TEAM SUCCESSFUL! DELIVERING OUTSTANDING RESULTS WHILE DEVELOPING YOUR PEOPLE

We are here to support your business customers as an architecture community on behalf of your team



ENTERPRISE ARCHITECTURE

SHAPING STRATEGY, OUTCOMES & SOLUTIONS

TECH ARCHS

TECHNOLOGY FACING **ARCHITECTS**

FEDERATED ARCHITECTS

ENTERPRISE ARCHITECTURE

ARCHITECTURE COMMUNITIES OF PRACTICE

INFORMATION TECHNICAL SECURITY ARCHITECTURE ARCHITECTURE ARCHITECTURE ARCHITECTURE

DISCUSSION

MEDTRONIC **OVERVIEW**

DISCUSSION

What have you seen? Where can we create insights?

